



High Commission of India, Kuala Lumpur

INDIA BECKONS !!!



सत्यमेव जयते

## Economic & Business e-Newsletter

### Making Headlines ...

**Warburg invests \$100 m in Chennai logistics firm**  
Chennai: Private equity giant Warburg Pincus India is investing \$100 million in Chennai-based logistics firm Continental Warehousing Corporation (Nhava Seva) Ltd, a flagship company of the NDR Group. Certain existing investors such as Aureos India Fund and ePlanet Ventures, who entered the company in 2009, are set to part exit in the transaction. Neither Warburg nor the company revealed the extent of stake bought by the former but merely said it was a minority stake.

[More.....](#)

### New Telecom policy to ease M&A rules

New Delhi: The existing stringent merger and acquisition rules will be eased in the new telecom policy that will be in place by the year-end, communication minister Kapil Sibal said on Monday. The move is aimed at bringing in much-needed consolidation in the hyper-competitive 14-player telecom market. Sibal did not divulge details regarding the relaxation of M&A rules. "But, the number of competitors should not be allowed to fall below six in each circle," he said. Sibal said telecom licences should be renewed for 10 years compared with 20 years currently, and said companies must submit applications for new permits at least 30 months prior to the expiry of their licences.

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### Organised retail jewellery sector growing by 40%

New Delhi/Lucknow: The country's organised retail jewellery sector is growing by 30-40 per cent annually, thanks to the rising brand consciousness among the masses. However, it still accounts for a measly three per cent of the consolidated jewellery retail space, which is estimated at Rs 70,000 crore.

[More.....](#)

### Tata Chemicals acquires 25% stake in Gabon fertiliser complex

Mumbai: Tata Chemicals has acquired 25.1 per cent stake in the ammonia-urea fertiliser complex at Gabon in Africa for \$290 million (Rs 1,300 crore). The company acquired stake as a strategic investor in stream 1 of a greenfield port-based ammonia-urea fertilizer manufacturing complex in the Republic of Gabon.

[More.....](#)

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### AUTO COMPONENTS INDUSTRY IN INDIA

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### Contact Us.....

Economic & Commercial Wing  
High Commission of India  
No. 2, Jalan Taman Duta,  
Off Jalan Duta,  
50480 Kuala Lumpur

Mr. B. N. Reddy  
Deputy High Commissioner  
Tel: +603-2093 3514  
Fax: +603-2093 2530  
[dhc@indianhighcommission.com.my](mailto:dhc@indianhighcommission.com.my)  
Ms. Sudha Subramaniam  
Commercial Assistant  
(Tel: +603-2093 3521  
Fax: +603-2094 7244  
[attcom@indianhighcommission.com.my](mailto:attcom@indianhighcommission.com.my)

## **SPOTLIGHT :** AUTO COMPONENTS INDUSTRY IN INDIA

The Indian auto component industry is expected to grow by over four-fold to US\$ 113 billion by 2020, according to Automotive Component Manufacturers' Association (ACMA).

The total passenger car production in the country will jump four times to reach 9 million cars by 2020, the industry body said in its forecast report. Although a major chunk of this will come from the fast growing domestic market, exports are likely to form around 35 per cent of the total market by 2020.

"India would be among the top-five vehicle producing countries in the world by 2020," said Vinnie Mehta, Executive Director, ACMA..

[More.....](#)



## BILATERAL BEAT

H.E. Mr. S.M. Krishna, Hon'ble Minister of External Affairs of India paid an official visit to Malaysia from 2 – 4 May 2011. External Affairs Minister Mr. S.M. Krishna and Y.B. Dato' Sri Anifah Hj. Aman, Minister of Foreign Affairs of Malaysia presided over the 5th India-Malaysia Joint Commission Meeting (JCM) in Kuala Lumpur on 3rd May 2011. The meeting comprehensively reviewed the bilateral relationship, taking stock of progress as well as giving guidance in the fields of trade and investment, infrastructure development, defence and security, social and cultural linkages, science and technology, health, as well as labour, immigration and consular matters.

In the JCM, both sides emphasized their keenness to progress the bilateral relationship and make it into a pillar of their respective foreign policies. They agreed that the early implementation of all the understandings and agreements enshrined in the Joint Statement on the Framework for a Strategic Partnership should be their foremost priority. They had an in-depth exchange of views on how



to can make early progress on issues such as a revised Double Taxation Avoidance Agreement, a MoU on Customs Cooperation, as well as operationalization of the Joint Working Group on Counter-Terrorism. While welcoming the signing of the Comprehensive Economic Cooperation Agreement (CECA) on 18th February 2011 to further enhance trade and investment flows between the two countries, the Indian side requested the Malaysian side to consider greater imports from India as a way of having balanced and sustainable trade in the long term. The growing people-to-people exchanges were also noted with satisfaction and both leaders expressed the desire to encourage these trends in the coming year.

The two Foreign Ministers also exchanged views on regional and multilateral matters. In particular, the importance of strengthening India-ASEAN ties was discussed. Malaysia is one of India's key interlocutors in ASEAN and the Indian side expressed the hope that Malaysia, as ASEAN coordinator, would facilitate early completion of the India-ASEAN Free Trade Agreement in Services and Investments. The Indian side also looked forward to the participation of Prime Minister Najib in the 10th India-ASEAN Summit that India will host in 2012.



As per a report by ACMA, the turnover of the auto component industry is being estimated at around US\$ 26 billion in 2010-11, up 18 per cent from US\$ 22 billion in 2009-10. The report states that 40 per cent of the auto component industry was dominated by body and structural products in 2009, 20 per cent by engines and exhaust, and 10 per cent each by suspension and braking parts, transmission and steering parts, electronics and electrical and interiors. By 2015, body and structural will account for 35 per cent of the auto component industry, engines and exhaust 20 per cent, suspension and braking parts, transmission and steering parts and electronics and electrical will account for 13 per cent each and interiors 9 per cent.



The potential compounded annual growth rate (CAGR) of the auto component industry is likely to be around 18 per cent in the period 2010-11. Exports from the auto component industry are estimated to be worth US\$ 5 billion in 2010-11, according to the ACMA report.

Europe is likely to account for 36.9 per cent of India's auto components exports in 2010-11, followed by Asia with 28.1 per cent and North America with 24 per cent. The industry has

### Government Policy Initiatives

The Government has taken many initiatives to promote foreign direct investment (FDI) in the industry:

- Automatic approval for foreign equity investment up to 100 per cent of manufacture of automobiles and components is permitted
- The automobile industry is delicensed
- Import of components is freely allowed

The Ministry of Heavy Industries and Public Enterprises has envisaged the Automotive Mission Plan 2006-2016 to promote growth in the sector. It targets to:

- Increase turnover to US\$ 122 billion–US\$ 159 billion by 2016 from US\$ 34 billion in 2006
- Increase export revenue to US\$ 35 billion by 2016

Provide employment to additional 25 million people by 2016

witnessed a shift in the composition of exports over the years. Investments in the auto component industry are estimated at US\$ 12 billion in 2010-11, according to ACMA.

### Destination India

India is turning out to be an attractive destination as a global outsourcing hub and manufacturing base for original equipment manufacturers (OEMs), especially after the global economic downturn.

With the finalisation of the Automotive Mission Plan (AMP) India is expected to become a preferred destination for design and manufacture of automobile. The plan envisaged an investment of US\$ 40 billion and provided a road map to help transform India into a global automobile player. The AMP proposed a 25-point plan that included making India a manufacturing and export hub for small cars, multiutility vehicles, two and three-wheelers, tractors and components. Furthermore, Indian companies are compliant with global automotive standards, e.g. the Japanese Industrial Standard Committee (JISC) and Deutsches Institut für Normung (DIN). India offers the advantage of low manufacturing costs due to economies of scale, low design, research and labour costs, and local sourcing of tools and components. Large Indian players contribute around 43 per cent of the total production, while foreign companies such as Magna, Visteon, Valeo, Bosch, Federal-Mogul Corporation and Denso contribute 15 per cent.

### Outlook

- The segment is technology-and capital-intensive and is likely to be led by existing major players in the short to medium term.
- Some new technological changes in this segment include the introduction of turbochargers and common rail systems.
- The trend of outsourcing may gain importance in this segment in the short to medium term.



## Investment

Foreign direct investments (FDI) inflow in 2009–2010 for the auto components sector was recorded at US\$ 1.2 billion. FDI inflow in the same period was 4 per cent of the total FDI inflow in the country. Auto component exports from India were estimated at US\$ 3.8 billion for 2009–2010, witnessing a CAGR of 17.5 per cent over the last five years. Exports are expected to grow to US\$ 30 billion by 2020. India's share in the global auto components market is expected to rise from 0.9 per cent in 2008–09 to 2.5 per cent in 2015.

Auto component maker, Ashok Minda Group has completed the acquisition of specialist composite moulding manufacturer Aksys Koengen of Germany. After the acquisition, Aksys has been renamed Minda Schenk Plastic Solutions GmbH, Plant Koengen. The plant is a major supplier of components to Daimler, VW Group, Renault, PSA and GM.

Motherson Sumi Systems Ltd (MSSL) would invest US\$ 86.38 million-US\$ 108 million this fiscal on capacity expansion and new plants. Out of the total, US\$ 64.78 million will be invested in India.

JK Tyre & Industries Ltd has signed a memorandum of understanding (MoU) with the Government of Tamil Nadu for setting up US\$ 325.74 million greenfield facility at Sriperumbudur. The facility would generate US\$ 43.43 million every year for the exchequer and create 1,000 skilled jobs, said Raghupati Singhania, Vice Chairman and Managing Director of the company.

Toyota Kirloskar Motor (TKM) will invest US\$ 107 million to make engines and gearboxes for Toyota's new small car, Etios, which is expected to be launched by year-end. TKM subsidiary, Toyota Kirloskar Auto Parts (TKAP), would set up the plant with an annual capacity to produce 52,000 engines and 170,000 gearboxes, which would also be exported to Thailand and Argentina.

Australian auto component firm, MtM is exploring the possibility of setting up a manufacturing facility in India to meet the growing demand for automatic transmissions. The company recently started supplying automatic gear boxes for the Mahindra Scorpio SUVs to be exported to the US.

Finnish firm KWH Mirka Ltd, maker of abrasives used in automotive sector and for other industrial applications, has announced the setup of a fully-owned subsidiary in India. With a base in New Delhi, the company has already tied up with 10 distributors and appointed 100 distributors across the country. It has also obtained approval from several automotive OEMs such as Maruti Suzuki, Honda, Toyota, Nissan, Mahindra & Mahindra and Swaraj Mazda.

Rieter Nittoku Automotive Sound Proof Products India Pvt Ltd, a joint venture (JV) between Rieter Group of Switzerland (51 per cent holding) and Nihon Tokushu Toryo Co Ltd of Japan (49 per cent holding), has invested US\$ 15 million in a new facility at Oragadam, near Chennai.

Germany-based auto parts maker, Continental Automotive has shortlisted India as one of its key growth drivers and is looking at setting up a plant in India to manufacture complete

- More than 100 projects have been announced in the auto components industry, with investments worth more than US\$ 1.9 billion in the last two years (2008-2010)

- Currently, small cars are the fore-runners in the completely built units (CBUs) sourcing space in India and have low manufacturing costs.

**Global tier-I suppliers are adopting the joint venture (JV) route to enter the country**

- Domestic players have, in the past, entered technical alliances with global component manufacturers as minority partners, largely to access their technical capabilities. However, India's emergence as an important market and manufacturing destination for automobiles as well as auto components has brought about a shift in the kind of JVs formed with Indian manufacturers. Indian players are now increasingly forming alliances with their global counterparts on a more equitable basis.



diesel injection systems and another one for making sensors for air bags. German auto component major and industry technology provider Bosch Group has made an upward revision in its Indian investment programme for 2010-2012 on the back of booming domestic auto market. VK Viswanathan, President, Bosch India said the group had decided to increase its investment quantum to US\$ 517.5 million from the proposed US\$ 450 million. The group will utilise this investment for its six separate entities in India.

Auto components manufacturer Steel Strips and Wheels Limited (SSWL) has bagged export orders worth US\$ 41.66 million from French car-maker Renault. As per the agreement, SSWL will supply 20,000 wheels per month to Renault.

## INDIAN TRADE QUERIES

Sl. No.	<u>CONTACT</u>	<u>AREAS OF INTEREST</u>
1.	<p>Mr. N. Manikandan Baba International No.3/2, 14th Cross, Barathi Nagar, Vayalur Road, Trichy – 620017 H/P: +91 90470 44453 E-mail: <a href="mailto:m.kandan81@yahoo.com">m.kandan81@yahoo.com</a></p>	<p>EXPORT</p> <p>JUTE, RUBBER PRODUCTS &amp; BOLT NUT</p>
2.	<p>Mr. P. Sankar S.S. Internatuional No.11, V.O.C. Nagar, IInd Street, Tiruvannamali – 606601 Tamil Nadu. H/P: +91 94438 14766 E-mail: <a href="mailto:ssinternational2011@yahoo.com">ssinternational2011@yahoo.com</a></p>	<p>EXPORT</p> <p>SUGAR, GROUNDNUT &amp; IRON STEEL ROD</p>
3.	<p>Mr. R. Muthu Shanmugam Sri V.M.S. Exports No.17-H, Patta Mangala Mettu Street, Mayiladuthurai – 609001 Tamil Nadu. H/P: +91 73736 05189 E-mail: <a href="mailto:muthushanmugam28@gmail.com">muthushanmugam28@gmail.com</a></p>	<p>EXPORT</p> <p>UMBRELLA, BATTERIES &amp; MATCHES</p>
4.	<p>Mr. Vasant Khiraiya Aesteiron steels Pvt. Ltd., 107, Kika Street, Supariwala Building, Mumbai – 400004 Tel: +91 22 2345 3040 / 6651 8587 E-mail: <a href="mailto:vkexport@aesteiron.com">vkexport@aesteiron.com</a></p>	<p>EXPORT</p> <p>STAINLESS STEEL, FERROUS &amp; NON FERROUS</p>
5.	<p>Ms. Sejal Patel Hi-Tech Food Ingredients C/4 Shakriba Industrial Estate, B/h. Indo-German Tool Room, G.I.D.C. Ph-IV, Vatva, Ahmedabad – 382445 Tel: +91 79 3242 6614 H/P: +91 99251 27639 E-mail; <a href="mailto:export@hitechfood.net">export@hitechfood.net</a></p>	<p>EXPORT</p> <p>FLAVOR, HERBAL &amp; FOOD PRODUCTS</p>
6.	<p>M/S Chatterjee International Centre 33A, Jawahar Lal Nehru Road, Kolkota – 700071 Tel: +91 33 2226 4688 / 89/90 Fax: +91 33 4006 2785 E-mail: <a href="mailto:expoasi@anjanasteel.net">expoasi@anjanasteel.net</a></p>	<p>EXPORT</p> <p>RAILWAYS TURNOUTS &amp; TRACK FITTINGS</p>
7.	<p>Mr. Aleem Beauty Art Handicrafts Peerzada Street, Khatghar Moradabad – 240001 Tel: +91 591 2490554 H/P: +91 98083 53140 E-mail: <a href="mailto:mail@beautyarthandicraft.com">mail@beautyarthandicraft.com</a></p>	<p>EXPORT</p> <p>HANDICRAFTS</p>



## INDIAN TRADE QUERIES ....continues

Sl. No.	<u>CONTACT</u>	<u>AREAS OF INTEREST</u>
8.	Mr. Edwin Smith Rama Industrial Enterprises 10, Milan Industrial Estate, Navghar Road, Bhayander East, Dist. Thane – 401105 Tel: +91 22 2814 9869 Fax: +91 22 2814 9869 H/P: +91 93230 90025 E-mail: <a href="mailto:rieindustries@gmail.com">rieindustries@gmail.com</a>	EXPORT  STAINLESS STEEL HOUSE WARE & KITCHEN WARE PROD- UCTS
9.	Mr. Omprakash B.R.K. Minerals H-1-152, Ricco Industrial Area, Silora, Madanganj – Kishangarh, Ajmer, Rajasthan. Tel: +91 1463 246235 H/P: +91 99294 77977 +91 88909 77977 E-mail: <a href="mailto:brkminearls@yahoo.com">brkminearls@yahoo.com</a>	EXPORT  PAINT, MINERALS, MARBLE, GRANITE & BUILDING MATERI- ALS
10.	Mr. Anuj Vashist Dharamvir Exports Pvt. Ltd., A-112, Defence Colony, New Delhi - 110024 Tel: +91 11 2433 5242 Fax: +91 11 2433 2488 E-mail: <a href="mailto:trade@indikagold.com">trade@indikagold.com</a>	EXPORT  MANGO PULP, SESAME SEEDS & PEANUT / GROUNDNUT
11.	M/S Koti & Co., Old No. 25/2, New No. 53/2, Iyah Mudali Street, Chintadripet, Chennai – 600002 Tel: +91 44 2845 0181 H/P: +91 97907 28405	EXPORT  SHELLAC
12.	Mr. M. Karthik / Mr. C. Anbu Midas Home Needs Solutions No.3/105, 2 <sup>nd</sup> Street, Indian Bank Colony, Narayanapuram, Madurai – 625014 H/P: +91 98410 99098 E-mail: <a href="mailto:midas.homeneeds@gmail.com">midas.homeneeds@gmail.com</a>	EXPORT  SPICES
13.	Mr. A, Santosh Kumar Arasan International 40/7, Anna Nagar, Villupuram – 605602 Tamil Nadu. H/P: +91 97904 96385 E-mail: <a href="mailto:santosh_2009@yahoo.com">santosh_2009@yahoo.com</a>	EXPORT  GARMENT, CASHEWNUT, TEA & COFFEE
14.	Mr. A. Jayaprakash Prakash Traders No.1/555, Sivasamy Nagar, Kannara- palayam, Karamadai, Coimbatore Dist.- 641104 Tamil Nadu. Tel: +91 4254 274120 H/P: +91 99941 47964 E-mail: <a href="mailto:prakashtraders.ind@gmail.com">prakashtraders.ind@gmail.com</a>	EXPORT  PAPER PLATES, CUPS, CAN- DLE, FRUITS & VEGETABLES



## INDIAN TRADE QUERIES ....continues

Sl. No.	<u>CONTACT</u>	<u>AREAS OF INTEREST</u>
15.	<p>Ms. Rekah Reshlon Cosmetics (P) Ltd., 73, Sanskruti Prasad, Ram Maruti Road, Thane (W) – 400602 Maharashtra. Tel: +91 22 2536 8261 Fax: +91 22 2543 4546 E-mail: <a href="mailto:rekha@reshlon.com">rekha@reshlon.com</a></p>	<p>EXPORT  HAIR DYE &amp; COSMETICS</p>
16.	<p>Mr. Vimal Jain Shilpa Agro Overseas Pvt. Ltd., 11.23-R, Navjivan Commercial Building, Lamington Road, Mumbai – 400008 Tel: +91 22 2307 7437 Fax: +91 22 2307 9202 E-mail: <a href="mailto:agro@shilpaagro.com">agro@shilpaagro.com</a></p>	<p>EXPORT  AGRO PRODUCTS, YELLOW FEED MAIZE (CORN)</p>
17.	<p>Mr. Mahesh Nevatia Vinar systems (Pvt) Ltd., 5A, Lord sinha Road, Kolkata – 700071 Tel: +91 33 2282 3661 Fax: +91 33 2282 3171 H/P: +91 93395 03010 E-mail: <a href="mailto:Mahesh_nevatia@vinar.in">Mahesh_nevatia@vinar.in</a></p>	<p>EXPORT  CONVEYOR SYSTEMS</p>
18.	<p>Mr. K. Mohamed Ali Mashaalia International No.33/35, Vada Agrem 1<sup>st</sup> Street, Choolaimedu, Chennai – 600094 H/P: +91 98414 84374 E-mail: <a href="mailto:kuthoosh@gamil.com">kuthoosh@gamil.com</a></p>	<p>EXPORT  CASHEWNUT, GARMENTS, NUT &amp; BOLD</p>
19.	<p>Mr. S. Kumaravel Mira International No.310. 1<sup>st</sup> Floor, Bharathidasan Street, T.V.Nagar, Thirumangalam, Chennai – 600040 Tamil Nadu. H/p: +91 91503 55410 E-mail: <a href="mailto:mirainternational2011@yahoo.com">mirainternational2011@yahoo.com</a></p>	<p>EXPORT  AGARBATHI, UMBRELLA, BIS- CUITS &amp; SNACKS</p>
20.	<p>M/S Sandura Export International 1<sup>st</sup> Floor, Udayam Palace, Chankarampat Lane, Anchery P.O., Thrissur District, Kerala State – 680006 H/P: +91 94971 80412 E-mail: <a href="mailto:sanduramail@gamil.com">sanduramail@gamil.com</a></p>	<p>EXPORT  HERBAL PRODUCTS, OFFICE STATIONERY ITEMS &amp; GAR- MENTS</p>
21.	<p>Mr. Agilam Jeyabalen Agilam Institute 15, Karpaganagar, 8<sup>th</sup> Street, K.Pudur, Madurai – 625007 Tel: +91 452 2567789 H/P: +91 94433 45068 E-mail: <a href="mailto:airnets@sify.com">airnets@sify.com</a></p>	<p>EXPORT  MEN'S SHIRT, COTTON SAREES, DHOTI, LUNDHIES &amp; BATH TOW- ELS</p>



## TENDERS FROM INDIA

Sl. No.	Events	Organiser(s)	Remarks
1.	Last Date of Submission of Completed Document: <b>06.6.2011</b>	Oil and Natural Gas Corporation Limited,  <b>Contact:</b> Office of Chief Manager (MM) 9th Floor, Core – 3 ONGC SCOPE Minar, South Tower Laxminagar, Delhi - 110092  Tender document form ONGC e-procurement website <a href="https://etender.ongc.co.in">https://etender.ongc.co.in</a>	Tender No: A18PC11001— ICB open tender for procurement of different size of steel ropes
2.	Last Date of Submission of Completed Document: <b>08.6.2011</b>	Oil and Natural Gas Corporation Limited.  Bidders can download the tender document form ONGC e-procurement website <a href="https://etender.ongc.co.in">https://etender.ongc.co.in</a>	Tender No. MR/DS/MAT/CH/RIGS//USW/32(159)/2010/P46JC10012 - charter hire of ultra shallow water rig
3.	Last Date of Submission of Completed Document: <b>10.06.2011</b>	Oil and Natural Gas Corporation Limited.  Contact: Office of Chief Manager (MM) 9th Floor, Core - 3, ONGC SCOPE Minar, South Tower Laxminagar Delhi - 110092 Bidders can download the tender document form ONGC e-procurement website <a href="https://etender.ongc.co.in">https://etender.ongc.co.in</a> .	Tender No: BNCSC11002 -Down Hole Mud Motors
4.	Last Date of Submission of Completed Document: <b>24.6.2011</b>	Oil and Natural Gas Corporation Limited,  Contact: Office of GM(MM), Engineering Services – Offshore, ONGC, 4th Floor, 11 High, Bandra - Sion Link Road, Sion (West), Mumbai 400 017.  Bidders can download the tender document form ONGC e-procurement website <a href="https://etender.ongc.co.in">https://etender.ongc.co.in</a>	Tender No: MR/OW/MM/WO-16&SB-14/PLP/09/2011 (P855C11002) - Pre-engineering, pre-construction/pre-installation and post-installation) Design, Engineering, Procurement, Fabrication, Anticorrosion & Weight coating , Load out, Tie down / Sea fastening, Tow-out / Sail-out, Transportation, Installation of submarine pipeline, risers and I/J tubes , modifications on existing facilities, Hook-up, Testing, Pre-commissioning and commissioning.
5.	Submission of Completed Document before: <b>10.6.2011</b>	Ministry of Civil Aviation Room No. 351, Rajiv Gandhi Bhawan, New Delhi  Contact Person: Mr. LRS Reddy, Director Finance Fax: +91 11 24610364 Web: <a href="http://www.civilaviation.gov.in">http://www.civilaviation.gov.in</a>	A Global Tender Notice: Haj 2011 Operation. Visit <a href="http://www.civilaviation.gov.in">http://www.civilaviation.gov.in</a> for full details and full tender documents.



## INDIAN TRADE FAIRS AND BUSINESS EVENTS

Sl. No.	Events	Organiser(s)	Remarks
1.	“Fashionista 2011” 3-5 June 2011; at Hotel Central Point, Nagpur.	Inter Ads Exhibition Pvt. Ltd. Plot No.859, Phase-V, Udyog Vihar, Gurgaon 122 016. Tel: +91 124 4524200 Fax:+91 124 4381162 Email: <a href="mailto:info@interadsindia.com">info@interadsindia.com</a>	Showcasing on Fashion Clothing, Kurties, Home Décor, Fine Jewellery, handicrafts, Sarees, gold-Diamond-Articles & Costume Jewellery, Watches, Suits, Han Bags, Scarves, Bed Spreads.
2.	“Fabrics & Accessories Trade Show (F&A Show) 2011”; 3-6 June 2011; at Gayatri Vihar Place Ground, Bangalore	S S Textile Media Pvt. Ltd. # 34, 2nd Floor, CMH Road, 17th Cross, Laxmipura, Bangalore 560 008 Tel: +91 80 2554 4711 Fax:+91 80 2554 4711 Email: <a href="mailto:ssme-dia@fandashow.com">ssme-dia@fandashow.com</a> , <a href="mailto:ssme-dia@airtelmail.in">ssme-dia@airtelmail.in</a>	Showcasing all types of buttons, studs and eyelets, zippers and fasteners, laces and lace materials, ribbons, interlining, badges and labels, transfers, swing and embroidery threads, sequins and beads, tassels, etc. .
3.	“Indian Engineering Exhibition INDEE 2011” 23– 26 June 2011, BITEC, Bangkok	EPEC INDIA (Formerly: Engineering Export Promotion Council) No.3, Shenton Way, #07-02 Shenton House Singapore 068805 Tel: +65 6227 9282/ 83 Fax: +65 6227 9284 Email: <a href="mailto:en-exprco@singnet.com.sg">en-exprco@singnet.com.sg</a>	The INDEE provides a unique platform for the businessmen not restricted to Thailand but also its adjoining countries to have business dialogue with the large number of Indian companies under one roof. Showcasing verity of Indian engineering products and its marvel.
4.	“POWER-GEN India & Central Asia 2011”; 5 - 7 May 2011, Pragati Maidan, New Delhi.	Inter Ads Exhibitions Pvt. Ltd Plot No.859, Phase-V, Udyog Vihar, Gurgaon-122 016, Haryana, India Tel: +91 124 452 4508 Fax: +91 124 438 1162 Email: <a href="mailto:avnish-seth@interadsindia.com">avnish-seth@interadsindia.com</a>	The exhibition is to: <ul style="list-style-type: none"> <li>◇ Promote technologies and solutions in a high demand region</li> <li>◇ Network with the industries most influential industry players</li> <li>◇ Showcase latest technologies and solutions</li> <li>◇ Launch new products</li> <li>◇ Knowledge sharing</li> </ul>
5.	“4th Indian Fashion Jewellery & Accessories Show (IFJAS) 2011”; 8—10 July 2011, India Expo Centre & Mart, Greater Noida.	Export Promotion Council for Handicrafts EPCH House, Pocket 6 & 7, Sector C, LSC, Vasant Kunj, New Delhi 110070 Tel: +91 11 26135256 Fax:+91 11 26135518 Email: <a href="mailto:epch@vasnl.com">epch@vasnl.com</a> , <a href="mailto:ifjas2011@epch.com">ifjas2011@epch.com</a> <b>Contact Person:</b> Mr. Rakesh Kumar, Executive Director	Showcasing of fashion jewellery, belts, wallets, fashion accessories, stoles, scarves, shawls, semi-precious jewellery, hand bags, purses, head & hair accessories and fancy footwear. <b>The Council is offering a special promotional scheme of economy to and fro airfare on fixed reimbursement basis OR complimentary hotel stay at New Delhi for 3 nights to potential Buyer/Importers from Malaysia.</b>



## INDIAN TRADE FAIRS AND BUSINESS EVENTS

Sl. No.	Events	Organiser(s)	Remarks
6.	“IREE 2011”; 28 – 30 Sept. 2011 at Pragati Maidan, New Delhi.	Confederation of Indian Industry Plot No. 249 F, Sector 18 Udyog Vihar, Phase-IV Gurgaon 122015 Tel:+91 124 4013871 (D), 4014060-67 Fax:+91 124 401405/ 080 Email: <a href="mailto:roy.jacob@cii.in">roy.jacob@cii.in</a> Contact Person: Mr. Roy Jacob	IREE is the largest event for the Railway Sector in India with active participation of Indian Rail- ways in the Exhibition, Confer- ence and networking initiatives.
7.	“Stationery Fair 2011”; Aug. 29– Sept 6, 2011 at Pragati Maidan, New Delhi.	India Trade Promotion Organisation Pragati Maidan New Delhi - 110001 Tel: +91 11 23371725 Fax: +91 11 23378464 Email: <a href="mailto:rkmaggo@itpo-online.com">rkmaggo@itpo- online.com</a>	Showcasing on Educational & Office Stationery including Paper Products, Writing, Drawing and Painting Material and Instru- ments, Computer Peripherals, Stationery Packing Machines & Materials etc.
8.	“Sports Goods & Physical Fit- ness Equip- ment Exhibition 2011” 20—23 Sept. 2011 at Pragati Maidan, New Delhi.	India Trade Promotion Organisation Pragati Bhavan, Pragati Maidan, New Delhi – 110011 Tel:+91-11- 23371688/1840 Fax:+91-11- 23371459/1866/1869 Email: <a href="mailto:info@itpo-online.com">info@itpo- online.com</a>	Showcasing on Cricket bats, balls & accessories, Sports goods raw materials, Tennis rackets, balls & accessories, Fishing equipments, Badminton rackets, balls & acces- sories, Trekking & camping equipments, Hockey sticks, balls & accessories, Physical fitness equipments, Boxing equipments, Sports wears.
9.	“Techtextil 2011” 10—12 October 2011 at Bombay Ex- hibition Centre , Mumbai.	Messe Frankfurt Trade Fairs India Pvt. Ltd. 2, Bajaj Bhavan, Nariman Point, Mumbai 400 021, Tel: +91-22-6144 5900 Fax : +91-22-6144 5999 email: <a href="mailto:cheryl.fernandes@india.messefrankfurt.com">cheryl.fernandes@india.m essefrankfurt.com</a> Internet: <a href="http://www.messefrankfurtindia.in">http:// www.messefrankfurtindia.i n</a>	Showcasing on Technology, ma- chinery, accessories , Fibres & yarns , Woven fabrics, laid webs, braidings, knitted fabrics , Non- wovens , Coated textiles , Com- posites , Bondtec (Surface and Bonding techniques), Research, development, planning, consulta- tion
10.	“Constru India 2011” ; 12 - 14 October 2011 at World Trade Centre, Mumbai.	India-Tech Foundation B-702, Dheeraj Heritage Residency Shastri Nagar Linking Road Extension Santacruz (W) Mumbai - 400 054 Tel: +91 22 - 2660 5550 Fax: +91 22 - 2660 3992 Email: <a href="mailto:itf@india-tech.com">itf@india-tech.com</a>	Showcasing on Building & Con- struction, Building Machinery and Urban Equipment & Engineering.



## INDIAN TRADE FAIRS AND BUSINESS EVENTS

Sl. No.	Events	Organizer(s)	Remarks
11.	“India International Trade Fair 2011” ; 14 – 27 Nov 2011 at Pragati Maidan, New Delhi.	India Trade Promotion Organisation Pragati Bhawan Pragati Maidan, New Delhi— 110011 Tel:+91-11– 23371540/1822 Fax:+91-11-23371492/1493 Email: <a href="mailto:info@itpo-online.com">info@itpo-online.com</a>	Showcasing on Cricket bats, balls & accessories, Sports goods raw materials, Tennis rackets, balls & accessories, Fishing equipments, Badminton rackets, balls & accessories, Trekking & camping equipments, Hockey sticks, balls & accessories, Physical fitness equipments, Boxing equipments, Sports wears.
12.	“India International Furniture Fair ” 16—18 Nov. 2011 at Bombay Convention and Exhibition Centre, Mumbai	MP TFCI Events Gundecha Onclave, 'A' Wing Unit No. 8 & 10, Saki Naka, Andheri (E) Mumbai 400 099, India Tel: +91 22 4015 1122/2136 Fax: +91 22 4015 1133 E-mail: <a href="mailto:indiasales@indiafurniturefair.com">indiasales@indiafurniturefair.com</a>	The event is to showcase their innovative furniture designs and quality furnishing to Indian importers, distributors and retailers. It will bring together the leading names from the international furniture manufacturing and retailing industry.
13.	“10th ENGI-MACH”; 23 - 27 Nov. 2011 at University Ground, Ahmedabad, India .	K & D Communication Limited 4th Floor, Chinubhai House, 7-B, Amrutbaug Society, Opp. Hindu colony, Nr. Sardar Patel Stadium, Navrangpura, Ahmedabad - 380 014 Tel: + 91 - 79 - 26469725, 26460624, Fax: + 91 - 79 - 26403087 Email: <a href="mailto:info@imtos.com">info@imtos.com</a> , <a href="mailto:imtos@imtos.com">imtos@imtos.com</a>	Showcasing on Engineering, Machinery, Machine Tools, Robotics & Automation, Material Handling Equipments, Hydraulics, Pneumatics & other industrial products and technology.
14	“Enviro Tech India 2011”; 11 - 14 Dec. 2011 at Pragati Maidan, New Delhi.	India Trade Promotion Organisation Pragati Maidan New Delhi - 110001 Tel: +91-11-23371688/1840/1519/1540/ Fax: +91-11-23371459/23371866/2337 Email: <a href="mailto:rkmaggo@itpo-online.com">rkmaggo@itpo-online.com</a>	Showcasing on Solar Panels, Hybrid Solutions, Waste Water Management, Effluent Treatment Plants and Solutions
15.	“Energy Tech India 2011”; 11 - 14 Dec. 2011 at Pragati Maidan, New Delhi	India Trade Promotion Organisation. Pragati Maidan New Delhi - 110001 India Tel: +91 11 23371725 Fax: +91 11 23378464 Email: <a href="mailto:info@itpo-online.com">info@itpo-online.com</a>	The Exposition is on Emerging Power Technologies, Sustainable Energy Solutions, Alternative Energy Source, Energy Management and Trends



## USEFUL BIZ LINKS

- ◆ National Portal [www.india.gov.in](http://www.india.gov.in)
- ◆ Confederation of Indian Industry (CII) <http://www.ciionline.org>
- ◆ Federation of Indian Chambers of Commerce & Industry (FICCI) [www.ficci.com](http://www.ficci.com)
- ◆ Associated Chambers of Commerce and Industry of India (ASSOCHAM) <http://www.assochem.org>
- ◆ National Association of Software & Service Companies <http://www.nasscom.in>
- ◆ Department of Industrial Policy & Promotion <http://dipp.nic.in>
- ◆ India Brand Equity Foundation <http://www.ibef.org>
- ◆ Ministry of Overseas Indian Affairs <http://moia.gov.in>
- ◆ Overseas Indian Facilitation Centre (OIFC) <http://www.oifc.in>
- ◆ Indian Investment Centre (IIC) <http://iic.nic.in>
- ◆ Reserve Bank of India (RBI) <http://www.rbi.org.in>
- ◆ Ministry of Commerce & Industry (Deptt of Commerce) <http://commerce.gov.in/>
- ◆ Ministry of Law, Justice & Company Affairs, Department of Company Affairs (to register and check status of a company) <http://www.mca.gov.in/>
- ◆ Ministry of Finance [www.finmin.nic.in](http://www.finmin.nic.in)
- ◆ Central Board of Excise & Customs (Customs tariffs) [www.cbec.gov.in](http://www.cbec.gov.in)
- ◆ Income Tax Department <http://www.incometaxindia.gov.in>
- ◆ Directorate General of Foreign Trade (Trade Complaints) <http://dgft.delhi.nic.in>
- ◆ India Trade Promotion Organisation (ITPO) <http://www.indiatradepromotion.org>
- ◆ Federation of Indian Export Organisations (FIEO) <http://www.fieo.com>
- ◆ National Centre for Trade Information (NCTI) <http://www.nic.in/ncti>
- ◆ Indian Council of Arbitration <http://www.ficci.com/icanet>
- ◆ Export Credit Guarantee Corporation (ECGC) <http://www.ecgcindia.com>
- ◆ Export Import Bank <http://www.eximbankindia.com>
- ◆ Export Inspection Council <http://www.eicindia.org>
- ◆ The State Trading Corporation of India Ltd. <http://www.stcindia.com>
- ◆ Minerals and Materials Corporation Limited [www.mmtclimited.com](http://www.mmtclimited.com)
- ◆ India Credit Rating Agency Ltd (ICRA) [www.icra.in](http://www.icra.in)
- ◆ Credit Rating & Information Services India Limited (CRISIL) <http://www.crisil.com/>
- ◆ Engineering Export Promotion Council <http://www.eepcindia.org>
- ◆ Overseas Construction Council of India <http://projectexports.nic.in>
- ◆ Agricultural and Processed Food Products Exports Developments Authority (APEDA) <http://www.apeda.com/>
- ◆ Basic Chemicals, Pharmaceuticals & Cosmetics Export Promotion Council (CHEMEXCIL) <http://www.chemexcil.gov.in>
- ◆ Pharmaceuticals Export Promotion Council (Pharmexcil) [www.pharmexcil.com](http://www.pharmexcil.com)
- ◆ Pesticides Manufacturers & Formulators Association of India [www.pmfai.org](http://www.pmfai.org)
- ◆ CAPEXIL <http://www.capexil.com>
- ◆ Plastics & Linoleums Export Promotion Council <http://www.plexcon.org>
- ◆ Council for Leather Exports <http://www.leatherindia.org>
- ◆ Gem and Jewellery Export Promotion Council <http://www.gjepc.org>
- ◆ Cashew Export Promotion Council <http://www.cashewindia.org>
- ◆ Electronics & Computer Software Export Promotion Council [www.escindia.com](http://www.escindia.com)
- ◆ Apparel Export Promotion Council <http://www.aepcindia.com>
- ◆ Carpet Export Promotion Council <http://www.indiancarpets.com>
- ◆ Cotton Textile Export Promotion Council <http://www.texprocil.com>
- ◆ Export Promotion Council for Handcrafts <http://www.epch.com>
- ◆ Handloom Export Promotion Council <http://www.hepcindia.com/>
- ◆ The Indian Silk Export Promotion Council <http://www.silkepc.com>
- ◆ Synthetic & Rayon Textile Export Promotion Council [www.synthetictextiles.org](http://www.synthetictextiles.org)
- ◆ Marine Products Export Development Authority (MPEDA) <http://www.mpeda.com/>
- ◆ Rubber Board <http://www.rubberboard.com>
- ◆ Tea Board <http://tea.nic.in>
- ◆ Spices Board <http://www.spicesboard.org/> or [www.indianspices.com](http://www.indianspices.com)
- ◆ Coir Board <http://coirboard.nic.in/>
- ◆ Indian Institute of Packaging <http://iip-in.com>
- ◆ Indian Diamond Institute <http://www.diamondinstitute.net>
- ◆ GSI India (formerly EAN-India) <http://www.gs1india.org>

